



Refugeeswork.at

We connect refugees with employers.

www.refugeeswork.at | office@refugeeswork.at | +43 699 180 21416 | 1040 Vienna

Work is the key to successful integration...
... refugees & employers face many challenges:



negative
Stereotypes (E)



Uncertainty &
lack of experience (E)



missing
network (E & R)



language &
cultural barriers (R)



lack of knowledge
about labor market (R)

One-Stop-Shop for Refugees

(CVs to coachings)



Online **CV creation**
(software supported)



... individual **job recommendations**
(intelligent algorithms).



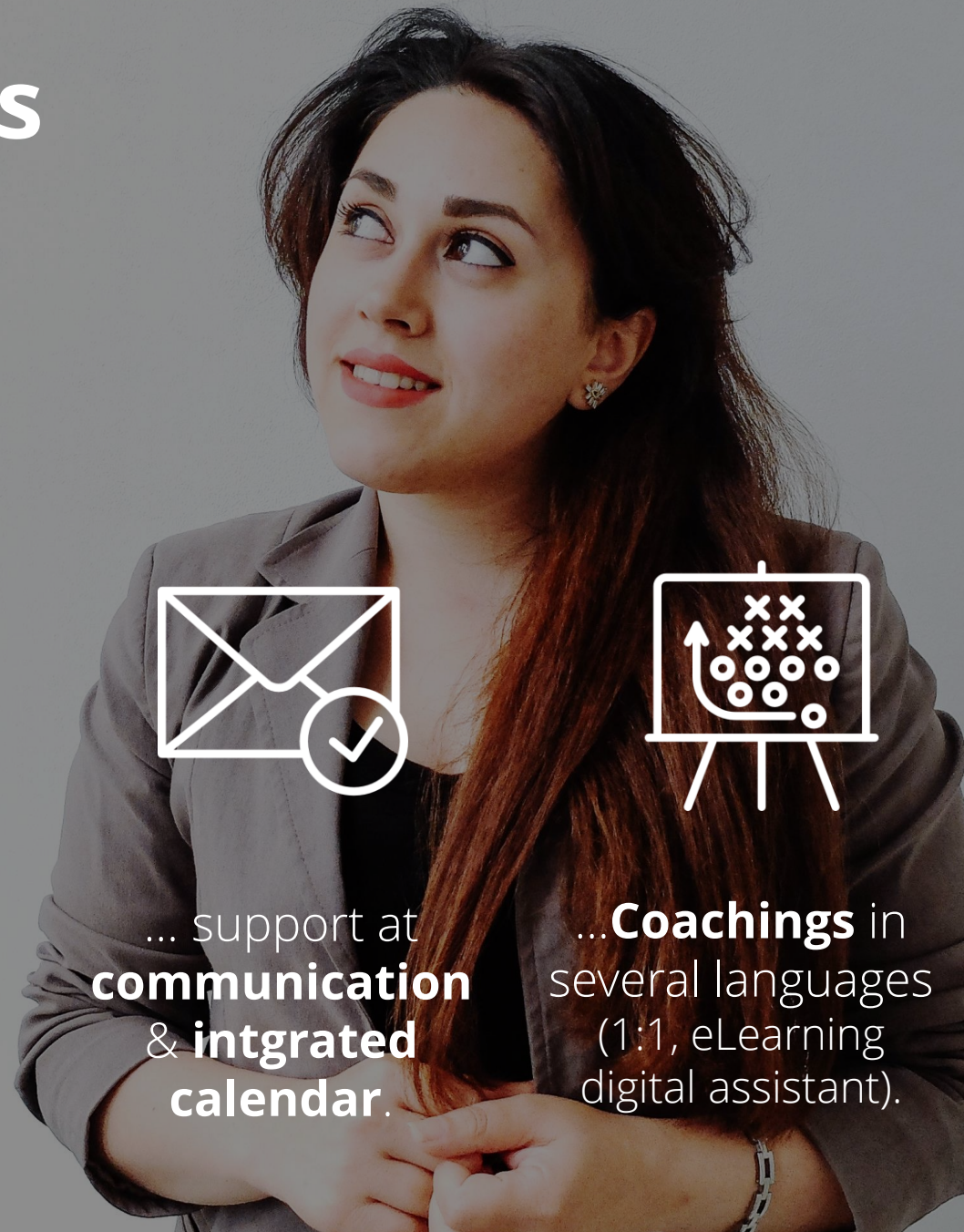
... automated **application management**



... support at **communication & integrated calendar.**



... **Coachings** in several languages
(1:1, eLearning digital assistant).



One-Stop-Shop for Employers

(Recruiting & Onboarding)



... we **find talents** using intelligent algorithms.



... we **validate** all **candidates** legally.



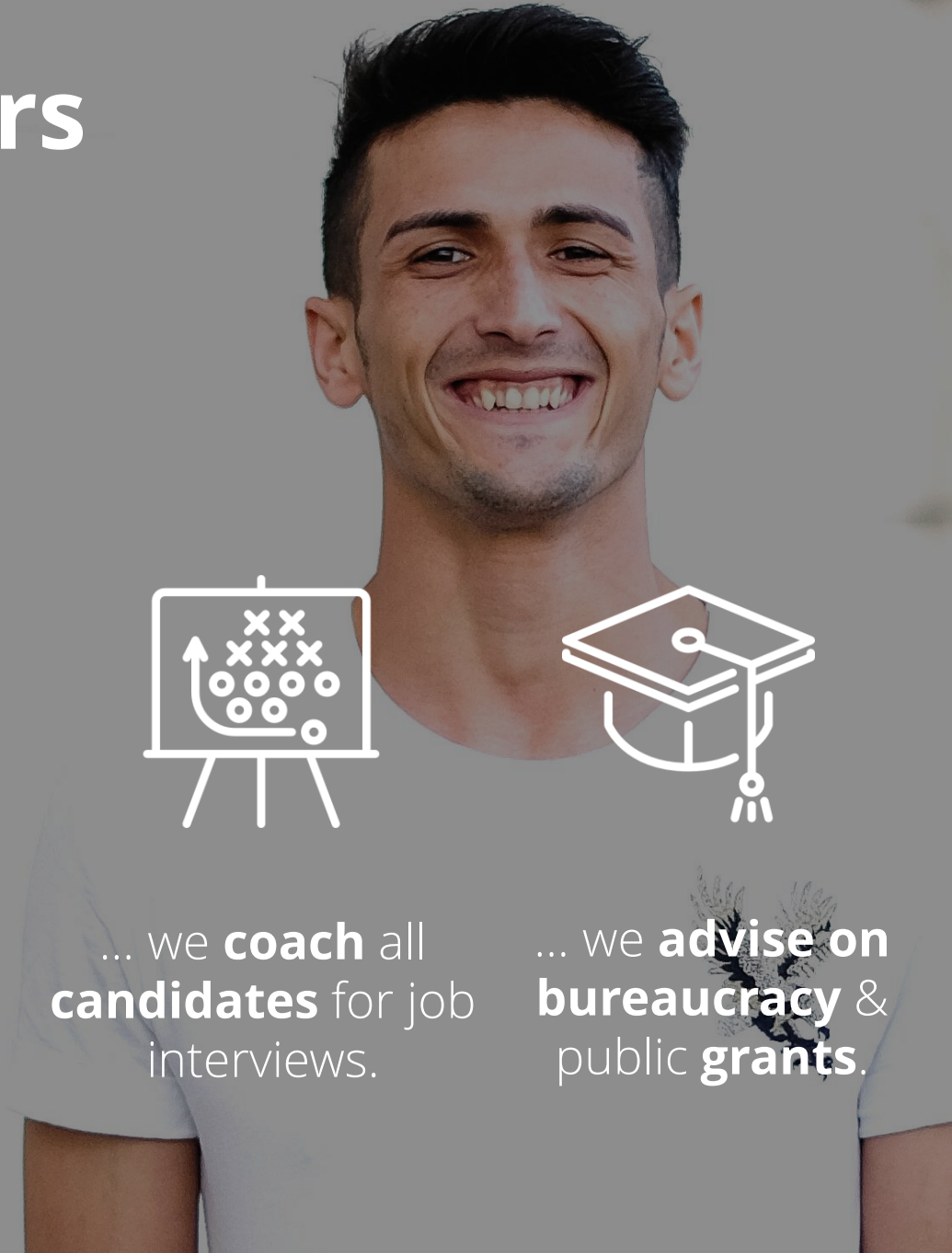
... we **support** in **communication** & scheduling dates.



... we **coach** all **candidates** for job interviews.



... we **advise on** **bureaucracy** & public **grants**.



KPIs (Beta-Version: Jul – Dec 2016)

+ 5,5k

registered
refugees

+ 275

registered
employers

43 %

Placement rate,

(~60 Placements, +130 Interviews, Workshops
for +600 refugees, +5,5k Feedbacks zu CVs)

6

Fulltime
Employees
(3 women; **2 Iraqis**)

+ 60k

revenue
through customers
(in 6 months)

12

Leads for internat.
from **6 countries.**
(GER, CH, NL, CAN, ESP, UK)

+10 (inter)national
Awards (e.g. Forbes 30u30)
(Inter-)national press
Impact Investment



Business model

Membership fees of companies

Small Companies
(1-25 employees)

Free access
(Pay per match after successful placement)

Big Companies
(> 26 employees)

> 500 EUR p.a.

Additional Revenue streams: Recruiting events | onboarding services | cross-cultural workshops |
"headhunting" of highly qualified candidates | *digitale onboarding & employee training solution (expected Q4 2017).*



Social impact goals

quantitative (`17 - `19)

qualitative

User

10 k + 30 k + 50 k

eLearning

Match

600 4 k 10 k

„Reach“

(Campaigns, press,
events, succes Stories)

- ¹ Every user receives feedback on his CV, has access to our eLearning platform, candidates invited for interviews receive multilingual coachings, “MOE” will provide every user with an individualized learning program regarding the Austrian labour market via messengers etc.
- ² To improve the image of refugees/migrants we launch campaigns, publish success stories and a book i.a.

2021 we want to be the **European leading online job platform** for migrants.

Our goal is to successfully place 100,000 people into the labor market (incl. placements of licensees in other countries).



New products

